

## REGULAR GIVING FORUM 1 & 2 November 2017 University of Technology Sydney

The University of Technology Sydney and Macquarie University are pleased to host the Regular Giving Forum for Advancement Professionals on Wednesday 1 and Thursday 2 November. Below is an agenda for the event. We hope that you can join us.

## **Tuesday 31 October**

Time	Topic	Presenter
5-6pm	TBC/Welcome	Guest speaker
6-8pm	Networking	

## **Wednesday 1 November**

Time	Topic	Presenter		
9-11am	Calling campaigns			
Morning Workshop	Regular giving	TBC		
11-11.30am Morning tea				
11.30am-	Acquisition			
1.30pm	Retention	TBC		
	Reacquisition			
1.30-2.30pm Lunch				
2.30-4.30pm Afternoon workshop	Direct Mail Toolbox  - Donation forms - Surveys - Premiums - Campaign packs including overview and results - Data – testing, segmentation and propensity modelling	TBC		
5-6pm	Data arena showcase	TBC		
6-9pm Networking and dinner				

## Thursday 2 November

Time	Topic	Presenter		
9.30am	Social media, email, Facebook and LinkedIn strategies	TBC		
10.30-11am Morning tea				
11am-12pm	Student giving	TBC		
12-1pm	Staff giving	TBC		
1-2pm	Donor journeys and stewardship	TBC		
2-3pm Lunch – Guest speaker				
3-4pm	Giving days	TBC		
4pm	Crowdfunding	TBC		